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February 18, 2021

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RAYMOND JAMES WELCOMES $1.06 BILLION TEAM WITH OFFICES IN WEST VIRGINIA AND OHIO

ST. PETERSBURG, Fla. – Raymond James recently welcomed a team of eight financial advisors with offices in Parkersburg, West Virginia, and Marietta and Athens, Ohio, to Raymond James Financial Services (RJFS) – the firm's independent advisor channel – according to David Sisemore, Midwest regional director for RJFS. The advisors join Raymond James from Wells Fargo Advisors Financial Network, where they collectively managed $1.06 billion in client assets for a variety of clients, including business owners, corporate executives, families and individuals, family offices, healthcare professionals and retirees.

"We are proud that advisors, particularly ensemble teams, continue to recognize Raymond James' unique offering in the marketplace," said Jodi Perry, president of the Independent Contractors Division, Raymond James Financial Services. "We've heard from advisors that the high degree of flexibility here to run their business, coupled with the high level of support and resources at Raymond James, allows them to focus on elevating their client experience, service and offerings, which is of utmost importance in this environment. We're pleased to welcome the advisors and professionals at Hall Financial Advisors and Karageorge Wealth Management, and we look forward to our continued alignment."

Chris Hall leads Hall Financial Advisors (HFA), with offices in Parkersburg, West Virginia, and Marietta, Ohio, as founding partner and CEO of HFA and RJFS senior financial advisor. Joining him at Raymond James are HFA partners and RJFS senior financial advisors Brett Bronski, Robert Blasczyk and Jeremiah Kuhn; and financial advisors Rob Beardmore, Kevin Knab, CFP®, and Zane Eschbaugh. The team also includes support team members: Angela Harkness, HFA executive administrative associate and RJFS marketing assistant; Kari Marra, registered principal; Ashley Ullman, HFA senior operations director and RJFS registered representative; Jill Altenburger, CRPS®, registered client service associate; Mindy Haas, administrative assistant; and client service associates Jennifer Roton, Jackie Mahaney, Megan Hurley and Stacey Merrill.

Hall has been in the industry for over 20 years, with experience at firms including Edward Jones and most recently, Wells Fargo. He graduated from The Ohio State University with a double major, Bachelor of Science in Business Administration (BSBA) in Marketing and Supply Chain Management and Logistics from The Max M. Fisher College of Business.

"We felt it was extremely important to do a thorough due diligence across the financial services industry to explore our options," said Hall. "My team and I found ourselves attracted to the values and client-centric culture Raymond James offers. The systems, data security, technology and workflow efficiencies allow us to build and enhance the robust strategies that place our clients' goals in the center of all we do. As our practice evolves, we are grateful to have found a partner that will allow us to enhance our client experience, backed with the resources we need as we grow. We're tremendously excited about the opportunity to continue to thrive partnered with Raymond James well into the future."

Karageorge is owner of the Athens, Ohio, team as founder and CEO of Karageorge Wealth Management (KWM) and a RJFS senior wealth manager. Joining Karageorge at Raymond James are team members Gayle Haskins, senior relationship manager; Angela Canter, operations director of KWM and RJFS senior client services associate; Anna Starling, client services associate; and Nathaniel Gribble, administrative assistant.

Karageorge brings more than 30 years of extensive industry experience from The Ohio Company, Fifth Third Securities and most recently, from Wells Fargo Advisors Financial Network. He graduated from The Ohio University, with a Bachelor of Business Administration (BA) in Finance and Marketing. He earned his Executive Masters of Business Administration Certificate from The Wharton School's Securities Industry Institute® and Wharton Executive Education at the University of Pennsylvania. Karageorge has been an adjunct professor at The Ohio University's College of Business since 2007, where he teaches a Certified Financial Planning (CFP) Prep Course on retirement planning and employee benefits.

"My entire career has been laser-focused on building trusted lifetime partnerships with my clients so that they are financially equipped to realize their goals, with no dreams left unexplored, and their succession and legacy goals honored. Aligning with Raymond James is an exciting opportunity, as it will augment our ability to help achieve these goals for our clients," said Karageorge. "I am especially excited about the dedicated cyber threat center and fraud protection capabilities at Raymond James, as well as the sophisticated technology platform that will increase our efficiency and effectiveness. Additionally, the longevity planning resources will help us elevate our wellness, longevity, generational and special needs planning for our clients. Leveraging these resources will enable us to develop a holistic, comprehensive strategy that is tailored to each client's specific needs."

About Raymond James Financial Services
Raymond James Financial Services, Inc. is a financial services firm supporting independent financial advisors nationwide. Since 1974, Raymond James Financial Services Inc., member FINRA/SIPC, has provided a wide range of investment and wealth planning related services through its affiliate, Raymond James & Associates, Inc., member New York Stock Exchange/SIPC. Both broker/dealers are wholly owned subsidiaries of Raymond James Financial, Inc. (NYSE-RJF) a leading diversified financial services company with approximately 8,200 financial advisors throughout the United States, Canada and overseas. Total client assets are $1.02 trillion.

Chris Hall

James Karageorge